

# **paul cosgrave > [www.photoswordspeople.com](http://www.photoswordspeople.com)**

fees & prices 2007 (excl. gst & despatch)

abn 63 329 092 362

**no cost digital back-up on all image, text and audio files**

- > **photos - 35mm, 6x6, panorama, digital capture, dvd**  
photography, dark room & digital imaging, PR: \$85.00/hr (+ stock & processing, if film capture)  
dvd production: **by quotation**  
property market rate: Mt Vic-W Falls **\$75.00 per image or hourly rate, whichever is the cheaper**  
(+ free 8x12 family portrait for agent every 4 commissions, min 4 images, digital capture, A4 print +  
websized images emailed within 48 hrs, pls add travel outside this area)  
business portrait special: **\$295.00 per person (includes luncheon, garden or studio digital photo  
shoot, 5 images emailed in design & website formats; overnight accomm discounts available)**  
personal & family portraiture: **\$170.00 (3 bordered images, colour, b&w or sepia on disc in A4  
print & email formats (+ stock & processing, if film capture)**  
weddings & ceremonies: **weddings from \$850.00, naming/christening from \$170.00**  
copyright purchase: **\$150.00 per single image, \$650.00 per 5 images, \$1150.00 per 10 images,  
\$2100.00 per 20 images**  
stock images (non-exclusive)  
**single use:** low res (72 dpi nil compression jpg, 29x19, approx 500kb) **\$75.00/image;** medium res  
(360 dpi minimum compression jpg, approx 1 meg) **\$145.00/image**  
tuition: one to one, **\$240.00 (3 hrs); groups of 4 (3 hrs) \$695.00**  
model engagement (professional), make-up, casting: **at cost + 15%**  
model engagement (semi professional): **negotiable**  
stock & processing: **Negative film (35mm): 36 6x4 = \$65.00; 36 5x7.5 = \$80.00; 36 6x9 = \$95.00;  
36 8x12 = \$170.00**  
**Transparencies (35mm): 24 = \$80.00; 36 = \$95.00**  
**X-pan (panorama) images (35mm negative film): 22 4x11 = \$80.00; 22 5x12 =  
\$100.00; 22 6x14 = \$130.00**  
**Lab CDs: colour negs (36): jpg (email, view to 5x7) \$19.00; 6 meg tiff  
(prof, to 5x7) \$23.00; 18 meg tiff (prof, to 8x10/A4) \$45.00;  
40 meg tiff (prof, to 10x15/A3) \$80.00 – colour pos (36): 20 meg 300 dpi jpgs  
(to A4) \$75.00**  
**PWP CDs: (tiffs, jpg & pdf versions) \$2.00 ea + digital imaging time**  
**Hand Toned Prints (b&w, sepia, solarisation, paper negative, large format):  
\$19.95 per (8x10 or 8x8) print + dark room & re-touching time**  
**Reprints (comm'd, 35 mm): 6x4 \$4.95; 5x7 \$9.95; 6x9 \$16.95; 8x12  
\$24.95; 10x15 \$32.95; 12x18 \$41.95; 13x20 \$49.95; 20x30 \$59.95**  
**Reprints (non-comm'd): 8x12 \$49.95 ea (less 20% 5-10; less 50% 10-20)**  
**Reprints (6x6): 4x4 = \$7.95; 5x5 = \$12.95; 6x6 = \$16.95; 7x7 = \$20.95;  
8x8 = \$25.95**  
**6x6 stock & processing (12 images): col neg \$60.00 (4x4 prints); col pos  
\$85.00 (incl transparencies unmounted + 4x4 prints); col pos (develop only)  
\$55.00**

- > **words - commercial & creative copywriting; corporate history; professional  
applications; digital archiving; publications & broadcast audio production; video  
presentation (to camera); strategic consultation; administrative support & travel  
\$85.00/hr; CVs \$245.00; PR Pack (photo & media release) \$159.00; voice-overs & narration  
\$85.00/hr (or \$50.00 per 30 second voice-over incl audio engineering, file save & email despatch)**

- > **people - facilitation, mediation, community consultation  
\$160.00/hr  
counselling – pro bono (as availability permits – max 3 x 50 minute sessions)**

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